

Voluntary Report - public distribution

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Caribbean Basin

Market Development Reports

Caribbean Basin Nursery Export Information 2003

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Report Highlights:

As the fourth largest regional export market in the world, nearly \$4 million in U.S. imports in 2002, the Caribbean is a lucrative market for the export of nursery products and cut flowers. This report is intended to provide U.S. nurseries with information relevant to the export of their products to the various countries of the Caribbean Basin. The contents of this report include: plant certification requirements, sources for locating Caribbean importers, selected shipping contacts, and links to Caribbean public and private organizations.

Includes PSD Changes: No
Includes Trade Matrix: No
Unscheduled Report
Miami [C11]
[C1]

The Caribbean tourism industry has long been a lucrative outlet for U.S. agricultural exports. The construction and maintenance of new hotels, resorts, casinos, and golf courses, combined with the insufficient local production of nursery products is illustrated by the \$3.9 million in U.S. exports of nursery products and cut flowers to these countries in 2002. In fact, the Caribbean is the fourth largest regional export market in the world for U.S. nursery products.

Typically, the Caribbean nurseries have long-standing relationships with several U.S. suppliers, often in Florida, and ship via sea. When resorts are built or remodeled, the nursery products are usually supplied by the U.S. developer who usually buys from Florida suppliers. Individual florists have long-standing suppliers and place 1-2 orders per week, which arrive by air.

Export Requirements

Each Caribbean country has different requirements for nursery products that are exported to them from the United States. Typically you will need an export certificate from APHIS and may also need a plant permit as specified by the country of import. The sites below provide the regulations for each country. However, we encourage you to talk with your importer to find out how the regulations are actually implemented.

Division of Plant Industry

www.doacs.state.fl.us

Tel.: 352-372-3505

Fax: 352-955-2301

Florida Department of Agriculture and Consumer Services

Nursery stock inspection provides the basis for certification of plants for export in the foreign marketplace. Select *Plant Industry* Division, then click on *All Permits for Plants and Pests* on left.

Phytosanitary Issues Management

www.aphis.usda.gov/ppq/pim

Tel.: 305-526-2825

Fax: 305-871-4205

Animal and Plant Health Inspection Service (APHIS), USDA

If you are exporting regulated plants and plant products, the USDA requires that you possess a valid USDA General Permit, and for live plants importers must also obtain phytosanitary permits from the destination country. Click on *Export Services* for details.

Convention on International Trade in Endangered Species (CITES)

www.cites.org

Tel.: 4122-917-8139

Fax: 4122-797-3417

If you are exporting protected plants, check requirements with www.cites.org. CITES requires that all species covered by the Convention must be authorized through a licensing system.

Caribbean Basin Agricultural Trade Office, Foreign Agricultural Service, USDA

909 SE 1st Avenue, Suite 720, Miami, FL 33131

Tel.: 305-536-5300 Fax: 305-536-7577

Website: www.cbato.fas.usda.gov

➡ For more info, click on *Nurseries*

Export Certification Project (EXCERPT)<http://ceris.purdue.edu>

Tel.: 765-494-4967

Fax: 765-494-9727

Purdue University, Center for Environmental and Regulatory Information Systems (CERIS)

The USDA and uses the information in EXCERPT when certifying plant products for export (phytosanitary certification). Each foreign country's permit and certification requirements are listed, along with forms and contact information. Although this information can be obtained through inquiries to APHIS, access to this database is available by subscription only. Select *Export Certification Project*.

Finding Importers

You can meet importers at trade shows. Also, you can contact resort search for development companies, contact the shipping lines, contact the local chamber of commerce, and our office for a list of importers.

Trade Shows

★ Tropical Plant Industry Exhibition

www.fnga.org/shows.asp

January 15-17, 2004

Broward County Convention Center, Fort Lauderdale, FL

Tel.: 800-375-3642

Fax: 407-295-1619

TPIE appeals to all types of commercial plant buyers. Last year over 100 Caribbean nurseries attended this show.

★ Southern Nursery Association Trade Show

www.sna.org/tradeshow

August 1-3, 2004

Georgia World Congress Center, Atlanta, GA

Tel.: 770-953-3311

Fax: 770-953-4411

The SNA Show is a comprehensive North American horticultural showcase. In 2003 seven attendees were from Caribbean countries.

Caribbean Hotel Association - Construction Reportwww.caribbeanhotels.org

Tel.: 305-443-3040

Fax: 305-443-3005

This report includes information on current and future development construction in the Caribbean including official contacts for each posting. To obtain a construction report you must become a registered member of CHA.

CARICOM – Caribbean Community Common Marketwww.caricom.org

Tel.: 592-226-9280

Fax: 592-226-7816

With more than 20 Caribbean member and associate member countries, CARICOM is a good source of information on Caribbean commerce and provides links to individual business and government websites. Click on *Related Links* for more options.

Selected Transportation and Shipping Lines

Company	Islands Served	Telephone	Fax	Website
Bemuth	AG, BB, DA, GJ, GP, MB, MO, SM, SC, SL, VC	305-633-7711	305-635-9247	www.bemuth.com
Bon Bini Cargo, Inc.	AR, CU	305-594-1111	305-594-0013	www.bon-bini.com
Caribtrans	AC, AG, BB, DA, GJ, MO, SA, SB, SE, SC, VC, TD	305-696-1200	305-691-3786	www.caribtrans.com
Crowley American Transport	AR, AC, AG, BF, BB, BN, CU, DO, GJ, GP, MB, SA, SB, SE, SM, SC, ST, VC, TD	800-874-6769	305-470-4291	www.crowley.com
King Ocean	AR, BN, CU, TD	305-591-7595	305-593-9769	www.kingocean.com
Maersk, Inc.	BF, GP, MB, TD	305-220-6660	305-220-7081	www.maersksealand.com
Navieras	AC, GU, MO, SB, SC, TD	800-446-5569	800-881-0980	www.navierasbr.com
Seabaord Marine	AC, BB, TD	305-863-4444	305-863-7498	www.seabaordmarine.com
Tropical Shipping	AC, BF, BB, SB, SC, N, ST, VC, TD	305-913-8226	305-913-4902	www.tropical.com
Zapcargo Services	AC, BB, TD	305-592-0824	305-592-0896	www.zapcargo.com

Key			
AC-Antigua	BN-Bonaire	MB-Martinique	SC-St. Kitts & Nevis
AG-Anguilla	BVI-British Virgin	MO-Montserrat	ST-St. Lucia
AR-Aruba	CI-Cayman Islands	SA-Saba	VC-St. Vincent
BF-The Bahamas	CU-Curacao	SB-St. Barthelemy	TR-Trinidad & Tobago
BB-Barbados	GJ-Grenada	SE-St. Eustatius	
BD-Bermuda	GP-Guadeloupe	SM-St. Maarten	